

1 **Early enrichment of *ESR1* mutations and the impact on gene expression in primary**  
2 **breast cancer treated with aromatase inhibitors in the pre-surgical setting**

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16 **Running title:** Early aromatase inhibitor therapy enriches *ESR1* mutations

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18 **Key-words:** aromatase inhibitor/ breast cancer / *ESR1* mutation / gene expression /  
19 neoadjuvant therapy.

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25

1 **Financial support**

2 This study was supported by fellowship from Le Cure to MFL and by a grant from The Breast  
3 Cancer Research Foundation. We thank Breast Cancer Now for funding this work as part of  
4 Programme Funding to the Breast Cancer Now Toby Robins Research Centre. We  
5 acknowledge support from the National Institute for Health Research through the National  
6 Cancer Research Network and the Royal Marsden / The Institute of Cancer Research  
7 Biomedical Research Centre.

8

9 **Conflict of interest**

10 MD receives honorary from speaker's bureau of Roche and Myriad Genetics, is a consultant  
11 and advisory board member of Radius, receives academic funding from Pfizer and has  
12 received remuneration from the ICR rewards to Inventors Scheme.

13 LAM receives academic funding from Radius, PUMA, Pfizer and AstraZeneca and receives  
14 honorary from the speakers Bureau of Pfizer

15 MCUC has a patent for Breast Cancer Classifier (US Patent No. 9,631,239) with royalties  
16 paid.

17

18 **Word count:** 4666

19 **Figures:** 5

20 **Supplementary tables:** 12

21 **Supplementary figures:** 7

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24

1 **Statement of translational relevance**

2 Despite the efficacy of aromatase inhibitors (AI) for the treatment of post-menopausal  
3 woman with oestrogen-receptor positive (ER+) breast cancer (BC), over 20% of patients with  
4 early-stage disease will relapse. Few predictive biomarkers have been identified in  
5 treatment-naïve tumours most likely due to the requirement for early exposure to treatment  
6 in order to reveal rewiring events that in the long-term will drive resistance to therapy.  
7 Herein, we are the first to show the enrichment of *ESR1* mutation, a known mechanism of  
8 endocrine therapy resistance in metastatic ER+BC, in primary tumours after AI treatment.  
9 We also identified *ESR1* wild-type tumours with high residual proliferation and ligand-  
10 independent ER activity. Our data demonstrates that pre-surgical AI exposure enhances the  
11 ability to identify tumours dependent on classical ER signalling and reveals mechanisms of  
12 resistance, that can be targeted therapeutically in the adjuvant (post-surgical) setting with  
13 pertinent combination therapies.

14

1 **ABSTRACT**

2 **Purpose:** To investigate the presence of *ESR1* mutation in primary oestrogen-receptor  
3 positive breast cancer (ER+BC) treated with extended (>4 weeks) neoadjuvant (pre-surgical)  
4 aromatase inhibitor (NAI) therapy and to identify patients who may gain less benefit from  
5 aromatase inhibition (AI) alone based upon on-treatment changes in gene expression.

6 **Experimental Design:** We evaluated ER, progesterone receptor and Ki67 by  
7 immunostaining, *ESR1* mutations by droplet-digital-PCR and expression of over 800 key BC  
8 genes in paired pre- and post-NAI tumour samples from 87 ER+BC patients. **Results:** Cell  
9 proliferation and oestrogen-regulated genes (*ERGs*) remained suppressed in most tumours  
10 indicative of persistent response to NAI. Enrichment of *ESR1* mutations was found in five  
11 tumours and predominantly in patients receiving therapy for >6 months. *ESR1* mutant  
12 tumours showed increased expression of *ESR1*-transcript and limited suppression of *ERGs*  
13 and proliferation associated genes in response to NAI. *ESR1* wild-type tumours with high  
14 residual proliferation (Ki67r $\geq$ 10%; 15/87 tumours) showed lower *ESR1*/ER expression pre-  
15 and post-therapy and lower *ERGs*. Tumours with *ESR1* mutations or Ki67r $\geq$ 10% showed  
16 less inhibition of oestrogen-response, cell-cycle and E2F-target genes. **Conclusion:** Ligand-  
17 independent ER-signalling, as a result of *ESR1* mutation or reduced ER-dependence,  
18 identified after extended NAI therapy, can guide early selection of patients who would benefit  
19 from combination therapy.

20

21

## 1 INTRODUCTION

2 Over 80% of patients diagnosed with breast cancer (BC) present with tumours which  
3 are oestrogen-receptor positive (ER+) and proliferate in response to the female hormone  
4 oestrogen (E) (1). Aromatase inhibitors (AIs) block the conversion of androgens to  
5 oestrogens and are first-line treatment for postmenopausal women with ER+BC. Despite  
6 their efficacy, over 20% of patients with early-stage disease will eventually relapse and those  
7 with metastatic disease will inevitably recur despite initial response to AI-therapy (2).

8 Currently, few mechanisms of resistance to AI therapy have been identified with most  
9 being attributed to crosstalk between ER and growth factor signalling pathways allowing  
10 tumour cells to circumvent the need for steroid hormone (3). Furthermore, although studies  
11 have shown that AIs lead to a marked remodelling of the clonal mutational landscape (4-6),  
12 few mutations have been shown to be enriched in the metastatic setting with the exception  
13 of *ESR1*. Mutations in *ESR1* have been observed in 30-40% of patients who progress on AI  
14 therapy, but only sporadically in patients who have not received AI for metastatic disease (6-  
15 11). The identification of new biomarkers and therapeutic strategies that can target early  
16 resistance, is therefore, of paramount importance.

17 Neoadjuvant (pre-surgical) AI (NAI) therapy, which is used to downstage primary  
18 tumours to enhance the likelihood of breast conserving surgery being a treatment option,  
19 provides an ideal opportunity to observe biological changes as a result of AI treatment. This  
20 can yield both prognostic and predictive information and facilitate the design of novel clinical  
21 trials targeting endocrine resistant disease (12). Most of the clinical trials exploiting this  
22 concept have been restricted to short-term pre-surgical exposure to AI, such as the  
23 PeriOperative Endocrine Therapy for Individualising Care (POETIC, CRUK/07/015) and  
24 Alliance for Clinical trial in Oncology (ACOSOG) Z1031B studies, where patients were  
25 treated for 2-4 weeks before surgery (13-15). Whilst informative, these studies do not  
26 address the long-term effect of NAI therapy that may be necessary to evaluate the full

1 impact of AI-induced phenotypic/genotypic alterations (16) or the effects that might limit  
2 response and lead to clinical resistance.

3 Here, we report a detailed study of the molecular alterations associated with  
4 extended (>4 weeks) NAI treatment in the index primary ER+ BC and show that *ESR1*  
5 mutations are enriched with longer duration of therapy and become a key mitogenic driver.  
6 Using the validated proliferation marker Ki67 to identify endocrine resistant tumours (17), we  
7 show that *ESR1* wild-type (*ESR1<sup>Wt</sup>*) tumours with high residual proliferation after NAI  
8 therapy appear partially independent of “classical ER signalling” highlighting the high degree  
9 of heterogeneity in adaptive mechanisms circumventing E-deprivation.

10

## 11 **MATERIALS AND METHODS**

### 12 **Patients**

13 We retrospectively identified 109 post-menopausal women diagnosed with primary  
14 ER+ BC and treated with NAI for at least one month at the Royal Marsden Hospital (RMH)  
15 between 2003 and 2016. Inclusion criteria included the requirement for generic consent to  
16 conduct tissue-based research and the availability of both the diagnostic core-biopsy and  
17 paired surgical excision post-NAI. Exclusion criteria were: 1) multifocal disease; 2) previous  
18 BC in a period of 10 years; 3) involvement in a neoadjuvant clinical trial; 4) concomitant  
19 anticancer treatments including chemotherapy, biologic response modifiers, endocrine  
20 therapy (including steroids) and radiotherapy. Paired biopsies with >40% invasive cell areas  
21 were available from 87 patients (Supplementary Fig. S1).

22 Clinical and histological details are shown in Supplementary Table S1. Given the  
23 focus on the molecular characteristics in the excision, clinical response by RECIST (17) was  
24 characterized based on ultrasound changes between start of AI and surgery.

25 All the research was carried out in accordance with the provisions of the declaration  
26 of Helsinki of 1975. Ethical approval for the study was received from an NHS research ethics

1 committee (reference 17/EM/0145) and patients had to have given consent for their tissues  
2 to be used for ethically approved research.

3

#### 4 **Protein expression analysis by Immunohistochemistry**

5 Immunohistochemistry (IHC) for ER, PgR and Ki67 was performed as previously  
6 described (18,19). H-Score was used for the assessment of ER and percentage-positivity for  
7 PgR. Ki67 percentage-positivity was scored as a continuous variable, according to the  
8 method described by the International Ki67 Working Group (20). Ki67 proliferation was used  
9 as an End-of-Neoadjuvant-Treatment Endpoint to identify index tumours that are endocrine  
10 resistant (17).

11

#### 12 **RNA and DNA extraction**

13 Formalin-fixed paraffin-embedded (FFPE) tissue sections were microdissected  
14 before co-extraction of RNA and DNA using the AllPrep DNA/RNA FFPE Kit (Qiagen,  
15 Hilden, Germany), according to the manufacturer instructions with the exception of an  
16 extended overnight digestion for the DNA extraction. Nucleic acid quantification was done  
17 using high sensitivity RNA and DNA Qubit assays (Thermo Fisher Scientific, Carlsbad, CA,  
18 USA).

19

#### 20 **Gene expression analysis**

21 Gene expression was evaluated using nCounter<sup>®</sup> FLEX Analysis System  
22 (NanoString<sup>™</sup> Technologies, USA) with two panels (744 and 106 genes, including 30 in  
23 common; Supplementary Table S2). The panels included reference genes, PAM50 gene set  
24 (panel #1) and genes involved in the most important aspects of BC or with evidence of an  
25 association with AI resistance, including *ERGs*, proliferation, invasion, growth factor

1 receptors, PI3K-AKT-mTOR pathway, MAPK signalling, cholesterol metabolism,  
2 inflammation, and epithelial mesenchymal transition (EMT) genes. For three patients, gene  
3 expression analysis was conducted using only the smallest panel due to the low availability  
4 of RNA.

5 Raw counts were normalized by NanoStringNorm package in R (21). Briefly, the  
6 geometric mean of the counts from the six External RNA Controls Consortium (ERCC)  
7 positive controls to take into account the efficiency of the hybridization. Background  
8 correction was done by subtracting the geometric mean of the nine ERCC negative control  
9 probes. Data was scaled and normalized by nine reference genes (Supplementary Table  
10 S2), that were confirmed as representative of the lowest combined variation across the  
11 studied samples. Expression values were log<sub>2</sub> transformed for statistical analysis.

12 Tumors were classified into one of the intrinsic subtypes (Luminal A, Luminal B,  
13 Basal-like and HER2-Enriched) based on the PAM50 classifier algorithm (22,23). *ERGs*  
14 expression was defined as the mean of *TFF1*, *GREB1*, *PDZK1* and *PGR* (24) and *PAGs* as  
15 the mean of 11 proliferation genes in the PAM50 gene set (*BIRC5*, *CCNB1*, *CDC20*,  
16 *CDCA1*, *CEP55*, *KNTC2*, *MKI67*, *PTTG1*, *RRM2*, *TYMS* and *UBE2C*). An E2F activation  
17 metagene was developed based on the 24-gene E2F signature devoid of cell cycle-  
18 associated genes described by Miller et al (25) (Supplementary Methods).

19

## 20 ***ESR1* mutation analysis**

21 Seven hot-spot *ESR1* mutations within the ligand-binding domain were evaluated by  
22 droplet digital polymerase chain reaction (ddPCR). Initially, we screened all post-AI samples  
23 using two multiplexed reactions for the following mutations: 1) E380Q, L536R, Y537C and  
24 D538G; 2) S463P, Y537N and Y537S. ddPCR was performed with 5ng of DNA on an  
25 Automated droplet generator and QX100™ system (Bio-Rad, Hercules, CA, USA). The  
26 results were validated using singleplex ddPCR. *ESR1* mutations were also assessed in the



1 pre-AI samples from those patients with a mutation in their residual tumour. *ESR1* mutation  
2 was considered positive with at least two mutant droplets detected. Mutation allele fraction  
3 was calculated as previously described (26).

4 Tumours with VAF <1% were validated by ddPCR after FACS to enrich the number  
5 of cytokeratin-positive neoplastic cells evaluated (Supplementary Methods). This approach  
6 was also used to confirm the lack of detectable mutations in pre-NAI samples.

7

### 8 ***ESR1* copy number**

9 *ESR1* copy number was evaluated by Fluorescence in situ Hybridization (FISH) in  
10 residual tumours harbouring *ESR1* mutations and in one pre-treatment sample. Dual colour  
11 FISH probes hybridizing at 6q25 (*ESR1*) and chromosome-6 (CEN6) were applied  
12 (ZytoLight, Germany). Briefly, four-micron FFPE sections were deparaffinised and incubated  
13 for 20 minutes in Target Retrieval Solution Citrate pH 6.1 (Agilent, US) at 98°C, followed by  
14 pepsin digestion for 15 min at 37°C and RNase A treatment for 30 minutes at 37°C. Co-  
15 denaturation was performed for 10 minutes at 75°C followed by hybridisation for 24 hours at  
16 37°C. Sections were mounted in DAPI-containing Vectashield (VectorLabs, UK) and  
17 analysed using fluorescence microscopy (Leica Biosystems, Germany).

18 FISH scoring was performed by counting 40 representative non-overlapping nuclei.  
19 Average copy number ratio *ESR1*/CEN6 was assessed. A ratio  $\geq 2$  was rated amplification  
20 and  $\geq 1.3$  as copy number gain (27).

21

### 22 **Data analysis**

23 All analyses were performed using R v3.4.4. P value <0.05 was considered  
24 statistically significant. For gene expression analysis involving multiple comparisons, false  
25 discovery rate (FDR) was applied as indicated. GSEA was run using the GSEA v.3.0  
26 software (<http://software.broadinstitute.org/gsea>) with 1,000 permutations.

1

## 2 RESULTS

### 3 Clinical and pathological profile of patients treated with extended NAI therapy

4 Paired pre- and post-NAI therapy tumours were available from 87 ER+ BC patients  
5 (Supplementary Fig. S1, Supplementary Table S1), in which key biomarkers ER, PgR, HER2  
6 and Ki67 were assessed by IHC, together with the expression of 820 genes (Supplementary  
7 Table S2) using NanoString™ technology (Figure 1A).

8 Mean age was 72.1 years (ranging between 50–93); 58 (66.7%) of patients had  
9 grade 2 and 23% had grade 3 ER+ tumours; 63 (72.4%) were ductal subtype  
10 (Supplementary Table S1). PgR expression was detected in 69 patients (79.3%) and five  
11 (5.7%) were classified as HER2+ by IHC and FISH (Figure 1B, Supplementary Table S1).  
12 Based on intrinsic subtypes (n=84), four (4.6%) tumours were HER2-enriched and two  
13 (2.3%) were basal-like (Figure 1B, Supplementary Table S1).

14 The mean  $\pm$  standard deviation duration of treatment was 26.3 $\pm$ 16.2 weeks (Figure  
15 1A–B). Three patients (3.4%) received second- or third-line endocrine therapy after AI. One  
16 (1.1%) patient showed a complete response (CR) as measured by ultrasound, 55 (63.2%)  
17 partial response (PR), 13 (14.9%) stable disease (SD) and five (5.7%) progressive disease  
18 (PD, Figure 1B). Among the PRs, six (12.7%) showed >20% increased tumour volume  
19 before surgery compared with previous ultrasound, with five being treated for less than 32  
20 weeks and one for 70 weeks. Among those with SD, six (46.2%) showed an initial objective  
21 response to AI therapy, which was subsequently followed by an increase of tumour volume.

22 Clinical response was not associated with clinical, pathological or protein biomarkers  
23 tested at diagnosis (pre-NAI) or surgery (post-NAI) ( $p>0.05$ , Chi-Squared test or T-test) with  
24 the exception pre-NAI PgR levels ( $p=0.007$ ; T test) and expression of E-regulated genes  
25 (*ERGs*;  $p=0.019$ ) (24) that were lower in SD/PD in comparison with CR/PR (Supplementary  
26 Fig. S2). In post-NAI tumours, proliferation associated genes (*PAGs*) were higher in SD/PD

1 compared with CR/PR ( $p=0.013$ , T-test; Supplementary Fig. S2). As expected, Ki67  
2 abundance correlated with its transcript level and also with *PAGs* ( $r=0.59-0.77$ ;  $p<0.001$ ;  
3 Pearson correlation; Supplementary Fig. S3A-B). Based on this observation and the wealth  
4 of the data supporting the use of residual Ki67 (Ki67r) as a biomarker of benefit from AI in  
5 the adjuvant setting (13,15), Ki67r by IHC was used as a measure of response in this study.

6

## 7 **Overall changes with AI treatment**

8         Assessment of the on-treatment change in Ki67 (mean reduction: 21.7%) and *PAGs*  
9 (3.8-fold) showed that overall the majority of tumours responded to NAI at surgery ( $p<0.001$ ;  
10 paired T test; Figure 2A; Supplementary Fig. S3A-B), with 55 (63.2%) tumours showing  
11 complete cell cycle arrest (28) based on Ki67r (Low-Ki67r;  $\leq 2.7\%$ ) and 15 (17.2%) high  
12 residual proliferation (High-Ki67r;  $\text{Ki67r} \geq 10\%$ ).

13         In further confirmation of the response to NAI, *PgR/PGR* and *ER/ESR1* were  
14 significantly suppressed on therapy (protein mean reduction: 41% and 21%, gene expression  
15 reduction: 4.4 and 1.8-fold, respectively;  $p<0.001$ ; paired T test; Figure 2A; Supplementary  
16 Fig. S3A), with two (2.3%) tumours classified as ER- / *PgR*- and 64 (73.6%) ER+ / *PgR*-  
17 post-NAI. In keeping with this observation, *ERGs* post-NAI were similarly suppressed (6.8-  
18 fold;  $p<0.001$ ; Figure 2A; Supplementary Fig. S3C). There was no clear difference between  
19 HER2- and the small number of HER2+ (5.7%) tumours with regard to these biomarkers  
20 (Figure 1B, 2A, 3A; Supplementary Fig. S5A; Supplementary Fig. S3).

21         In addition, analysis of intrinsic subtypes showed that most of tumours were  
22 phenotypically luminal-A-like post-NAI (Figure 1A, 2B) and gene set enrichment analysis  
23 (GSEA) confirmed the inhibition of genes involved in E response and proliferation, including  
24 E2F targets (Figure 2C). Most of tumours also showed a significant reduction of an E2F  
25 activation signature (25) ( $p<0.001$ , paired T-test; Supplementary Fig. S4), which was also  
26 associated with SD/PD in post-NAI tumours ( $p=0.022$ ; T-test; Supplementary Fig. S4).

1 Comparison of gene expression between pre- and post-NAI revealed that 554 genes  
2 were differentially expressed (FDR 5%; Supplementary Table S3). Hierarchical clustering  
3 based on the changes in expression of these genes with >25% change (410 genes)  
4 separated tumours into four main branches labelled A-D (Figure 2B). Branch A and B  
5 showed less inhibition of cell cycle genes and of genes involved in E response and  
6 contained 5 of 9 patients with recurrence. Branch B also showed less inhibition of genes  
7 involved in immune response, focal adhesion, MAPK and cytokine signalling and in this  
8 aspect was distinct from the other branches. Notably, this branch was enriched of tumours  
9 with poor response based on clinical response and with Ki67r $\geq$ 10% and was also enriched  
10 for tumours with post-NAI *ESR1* mutations described in more detail below. Branch C was  
11 mainly characterized by down-regulation of E-related and proliferation associated genes, but  
12 also upregulation of genes involved in immune response (expanded immune pathways are  
13 shown in Supplementary Table S4) and making this branch was distinct from D. Overall  
14 branch C tumours changed more with treatment based on the intra-patient correlation score.  
15 Branch C contained three of the four patients with late distant recurrence ( $\geq$ 5 years). Both  
16 branches C and D showed greater upregulation of genes associated with focal adhesion,  
17 MAPK and cytokine signalling compared to branches A and B.

18

### 19 **Early acquisition of *ESR1* mutation is associated with proliferation in tumours treated** 20 **with NAI**

21 Twelve (13.8%) tumours showed increased expression of *ERGs* after treatment  
22 (Figure 3A), which led us to investigate the presence of *ESR1* mutation in post-NAI tumour  
23 samples. Seven *ESR1* hot-spots mutations were identified in six tumours (Figure 1B, Figure  
24 3A, Supplementary Table S5): five with D538G mutation (variant allele frequency; VAF: 0.2–  
25 27.6%), one with Y537N/D538G (VAF<sub>Y537N</sub>: 12.3%; VAF<sub>D538G</sub>: 27.6%) and one with Y537S  
26 (VAF: 17.3%). Those tumours with VAF <1% were validated by ddPCR after enrichment of

1 neoplastic cells (cytokeratin positive) using fluorescent activated cell sorting (FACS)  
2 (Supplementary Methods; Figure 3B).

3 Noteworthy, one case harboured a D538G *ESR1* mutation pre-NAI (VAF: 2%), which  
4 was further enriched in the post-NAI sample (VAF: 19.3%; Supplementary Table S5). To  
5 further determine if *ESR1* mutations could be detected in the pre-NAI biopsies, we used  
6 FACS to enrich tumour cells in the other five pre-NAI tumours from patients harbouring post-  
7 NAI mutation and were able to extract enough DNA to test for the presence of *ESR1*  
8 mutations by ddPCR in four specimens. No *ESR1* mutation was detected by doing this.

9 None of the patients with *ESR1* mutant (*ESR1*<sup>Mut</sup>) tumours were among the ones  
10 treated with a second- or third-line therapy pre-surgery. Only one (1.1%) patient showed SD  
11 and local recurrence, which had a VAF in the recurrence similar to that detected in the  
12 primary tumour (VAF<sub>post-NAI</sub>: 24.3%; VAF<sub>recurrence</sub>: 22.1%; Supplementary Table S5). The  
13 remaining five patients achieved PR prior to surgery.

14 In pre-NAI samples, *ERGs* (Supplementary Fig. S5A), Ki67, *PAGs* and *ESR1*  
15 (Supplementary Table S6) expression did not differ between *ESR1*<sup>Mut</sup> and *ESR1*<sup>Wt</sup> tumours  
16 ( $p > 0.05$ ). However, *ESR1*<sup>Mut</sup> tumours showed less suppression of *ERGs* ( $p = 0.002$ , Mann-  
17 Whitney test) and *PAGs* ( $p = 0.039$ ) and greater *ESR1* ( $p = 0.016$ ; Supplementary Table S7-8)  
18 expression post-NAI compared with *ESR1*<sup>Wt</sup> tumours (Figure 3A, 3C).

19 We further accessed the number of *ESR1* copies by FISH in the residual *ESR1*<sup>Mut</sup>  
20 tumours (Supplementary Table S5, Figure 3D) and found one case (VAF: 0.23%) presenting  
21 copy number gain ( $> 1.3$  *ESR1/CEP6* ratio). Despite the copy number gain, this patient  
22 showed a reduction in the expression of both *ERGs* and proliferation after NAI probably  
23 reflecting the large majority of *ESR1* being wild-type; however, increased on-treatment *ESR1*  
24 expression was detected (fold-change: 1.96). Additionally, copy number analysis of the pre-  
25 NAI sample from this patient confirmed that the gain of *ESR1* copies was acquired with  
26 treatment; however, three copies of chromosome 6 were evident in both pre- and post-NAI

1 samples. Based on the frequencies, our data suggests that copy number gain preceded the  
2 mutation.

3 GSEA showed a lack of inhibition of E-response and less inhibition of proliferation-  
4 related pathways (including *E2F* targets) in *ESR1*<sup>Mut</sup> tumours in comparison to *ESR1*<sup>Wt</sup>  
5 (Figure 3E). The *E2F* metagene was similarly less suppressed in *ESR1*<sup>Mut</sup> ( $p=0.016$ , Mann-  
6 Whitney test; Figure 3F). Furthermore, dependence on *ESR1* as a mitogenic driver was  
7 confirmed by the observation that several genes linked with ER signalling, including *CCND1*,  
8 *RET* and *FOXM1* ( $p=0.023$ – $0.047$ , Mann-Whitney test; Supplementary Fig. S5B), showed  
9 smaller change in response to NAI (Supplementary Table S7-8).

10 Of particular note post-NAI *ESR1*<sup>Mut</sup> tumours were treated for longer with NAI in  
11 comparison with *ESR1*<sup>Wt</sup> ( $p=0.011$ ; Mann-Whitney test; Figure 3G). Furthermore, all five  
12 acquired mutations occurred in the third of patients with the longest duration of NAI 3<sup>rd</sup>  
13 tertile: > 191 days; >6 months), with a prevalence of 5/29 (17%) in this tertile. Taken together  
14 this data supports that *ESR1* mutations are enriched with extended NAI treatment in primary  
15 ER+ BC.

16

### 17 ***ESR1*<sup>Wt</sup> tumours with reduced dependence on classical E-signalling, gain less benefit** 18 **from AI therapy**

19 In order to identify putative resistance mechanisms independent of *ESR1* mutation,  
20 we analysed the molecular changes associated with high Ki67r in tumours harbouring  
21 *ESR1*<sup>Wt</sup> (Supplementary Table S9-11). Overall, the expression profile between pre-NAI and  
22 post-NAI samples from tumours with High-Ki67r changed less than those from tumours with  
23 Low-Ki67r ( $p=0.023$ , T-test; Figure 4A and Figure 2B). Moreover, tumours with High-Ki67r  
24 tended to maintain their baseline intrinsic subtype (Figure 2B). Both these results are  
25 consistent with the molecular phenotype of these responsive tumours being refractory to the  
26 NAI therapy.

1 As expected, higher baseline expression of *ERGs* was correlated with reduced  
2 proliferation after treatment ( $p < 0.001$ ,  $r = -0.38$ , Supplementary Fig. S6) highlighting their  
3 dependence on ER signalling as the main mitogenic driver. Conversely, high Ki67r was  
4 associated with less inhibition of *ERGs* ( $p = 0.012$ ; T-test; Figure 4B; Supplementary Fig. S6),  
5 which was paralleled by less reduction in PgR abundance ( $p = 0.023$ ; Figure 4B).  
6 Furthermore, genes involved either directly or indirectly in cell cycle control were less  
7 inhibited in tumours with High-Ki67r in comparison with Low-Ki67r (Supplementary Fig. S7),  
8 including genes regulated by E, such as *CCND1* and *RET* ( $p = 0.01$  and  $p = 0.011$ ,  
9 respectively; Figure 4C; Supplementary Table S11). In addition, an ER dependent *E2F*  
10 activation signature (25) was less inhibited in High-Ki67r tumours ( $p = 0.002 - 0.031$ ; T-test,  
11 Figure 4D). Moreover, tumours with High-Ki67r did not show significant inhibition of  
12 pathways involved in E-early and -late response (Figure 4E).

13 Further interrogation of the data showed that tumours with High-Ki67r had lower  
14 *ESR1/ER* expression/abundance at diagnosis (pre-NAI) compared with those with Low-Ki67r  
15 (*ESR1*:  $p = 0.044$ ; ER:  $p = 0.013$  T-test; Figure 4F; Supplementary Table S9). This observation  
16 was paralleled by the lower ER abundance in High-Ki67r tumours compared with Low-Ki67r  
17 and Medium-Ki67r ( $2.7\% > \text{Ki67r} < 10\%$ ) tumours post-NAI ( $p = 0.021$ ,  $p = 0.025$ , respectively;  
18 Figure 4F). These findings endorse the hypothesis that a subset of ER+ tumours are less  
19 dependent on classical ER-signalling at diagnosis.

20 Although there was a high degree of similarity in the gene expression profiles at  
21 diagnosis irrespective of Ki67r (FDR  $> 10\%$  for all genes, Supplementary Table S9), two key  
22 genes involved in the regulation of cell proliferation and inflammation (Supplementary Table  
23 S12), *CDK2* ( $p_{\text{pre-NAI}} = 0.028$ , 1.3-fold;  $p_{\text{post-NAI}} = 0.001$ , 1.4-fold, T-test in relation with Low-  
24 Ki67r) and *FGFR4* ( $p_{\text{pre-NAI}} = 0.007$ , 4.34-fold,  $p_{\text{post-NAI}} = 0.013$ , 3.93-fold), showed higher  
25 expression in those tumours with High-Ki67r at both time-points investigated (Figure 5A). In  
26 addition, both *CDK2* and *FGFR4* showed higher expression in tumours of patients with

1 SD/PD in comparison with CR/PR in both pre-NAI ( $p=0.017$ ;  $p=0.012$ , respectively; T-test)  
2 and post-NAI ( $p=0.017$ ,  $p=0.007$ , respectively; Figure 5B).

3

#### 4 **DISCUSSION**

5 In this study, we focused on understanding mechanisms of resistance that emerge in  
6 primary ER+ BC treated with extended NAI therapy and the importance to evaluate paired  
7 pre- and post-treatment biopsy. Our study is the first to show the early enrichment of *ESR1*  
8 mutation in neoadjuvant setting. Here, we provide further insights into early mechanisms of  
9 endocrine resistance, which may inform on combination treatment either before or after  
10 surgery or in recurrent disease.

11 Whilst overall, we observed that cell proliferation was suppressed in most tumours,  
12 an observation paralleled by the reduced expression of E-responsive genes. At surgery,  
13 tumours tended to be more phenotypically luminal-A-like, but the degree to which this  
14 occurred varied across the patient cohort emphasising the high degree of heterogeneity.

15 *ESR1* mutations were identified in 7% of tumours within the study and were enriched  
16 among patients treated with NAI for more than six months. This is consistent with previous  
17 studies, which have shown that *ESR1* mutations appear enriched almost exclusively in  
18 response to AI therapy (8-11,29,30). However, in this study, the reported frequency was  
19 lower than that noted in metastatic ER+ BC patients who had relapsed on AI therapy (11-  
20 54%) (8-11,29,30). Thus, our results indicate that the selection of *ESR1* mutations can occur  
21 frequently in primary as well as metastatic disease.

22 Nonetheless, *ESR1* mutations were detected at a higher frequency in our cohort  
23 compared with a previous study of NAI therapy, which reported 1.5% (16). One explanation  
24 for this discrepancy is the difference in technologies used to call the mutation status. In the  
25 latter study, mutations were identified by exome sequencing, whilst we used targeted ddPCR  
26 and microdissected tumours, allowing identification of VAFs as low as 0.2%, which we also



1 supported using FACS. We are the first to describe a temporal association of duration of AI  
2 as first-line treatment in a neoadjuvant setting with enrichment of *ESR1* mutation. Our  
3 findings support our previous studies in ER+BC cell lines that demonstrated enrichment of  
4 *ESR1* mutations with time post E-deprivation (31). Further study of the emergence of *ESR1*  
5 mutations during NAI therapy may improve our understanding of the tissue dynamics that  
6 underpin clinical relevance of treatment-dependent clonal selection during extended E-  
7 deprivation.

8 Our findings provide evidence that *ESR1* mutations are the mitogenic driver of AI  
9 resistance. Thus, tumours harbouring a *ESR1* mutation in their residual disease showed  
10 activation of genes involved in E-response and of pathways associated with proliferation,  
11 highlighted by smaller change of the E-regulated *CCND1*, the *ESR1* co-activator *FOXM1*  
12 (32) together with downstream *E2F* targets. Moreover, *ESR1*<sup>Mut</sup> tumours showed increased  
13 expression of the oncogene *RET*, which has previously been associated with ligand-  
14 independent ER activity (33). Our findings provide functional evidence for the gain of *ESR1*  
15 mutations being a *bona fide* resistance mechanism to AI. These data provide further support  
16 for recent *in vitro* characterisations of *ESR1* mutations, which show that these mutations  
17 govern an altered cistrome leading to the engagement of E2-independent—ER-driven  
18 transcriptional programmes (31,34). They also support for the concept that selective ER  
19 down-regulators (SERD) or combination of AI with CDK4/6 inhibitors may provide greater  
20 benefit than AI alone in the adjuvant setting for patients with primary *ESR1*<sup>Mut</sup> ER+ BC.

21 The present study was focused on molecular changes that underpin response in the  
22 index tumour and to gain a better understanding of the de novo and acquired resistance  
23 mechanisms as opposed to deriving a direct tool that predicts clinical response. There is  
24 strong evidence to support Ki67 as the primary endpoint of neoadjuvant endocrine therapy  
25 study from multiple previous clinical trials [Preoperative Anastrozole, Tamoxifen, or  
26 Combined with Tamoxifen (IMPACT); P024 study; American College of Surgeons Oncology  
27 Group (ACOSOG) Z1031] and the level of Ki67 after treatment had been associated with

1 recurrence-free and overall survival (17,31,38). Noteworthy, clinical response per se is  
2 poorly related to recurrence risk on adjuvant endocrine therapy in contrast to pCR with  
3 chemotherapy in ER- and HER2+ disease. Moreover, Ki67 can be used as a marker for  
4 endocrine resistant tumour to discriminate patients requiring more aggressive treatment (15).

5 We identified a subgroup of *ESR1*<sup>Wt</sup> tumours in which proliferation remained high  
6 after NAI therapy with less inhibition of classical and non-classical ERGs. Although ER+,  
7 tumours with higher Ki67r showed lower *ESR1*/ER expression at diagnosis, confirming that  
8 tumours with decreased dependence of ER gain less benefit from AI therapy. Interestingly,  
9 previous clinical studies have shown patients with higher levels of ER abundance measured  
10 by ligand binding assays gained greater benefit from tamoxifen in the adjuvant setting (2).  
11 Indeed, the measure of *ESR1*/ER expression may also help in the prediction of patients who  
12 would gain greater response with extended NAI (35). Moreover, the decreased dependence  
13 on ER-signalling associated with high expression of several cyclins and E2F targets support,  
14 as noted above, that patients with this phenotype may benefit from the combined use of an  
15 endocrine agent with a CDK4/6 inhibitor targeting the RB/E2F regulon.

16 Notably, *RET* expression appeared to increase in tumours with high residual  
17 proliferation and decreased in tumours gaining greater benefit from AI therapy. As noted  
18 above, *RET* has been linked with resistance to therapy and its potential as a therapeutic  
19 target has been suggested (36,37).

20 Tumours showing less dependence on *ESR1*/ER signalling at baseline and higher  
21 residual proliferation also showed increased expression of cell cycle control and immune  
22 response genes pre-treatment. In this context, high expression of *CDK2* was evident in  
23 tumours with high Ki67r in both pre- and post-NAI therapy. *CDK2* may act 1) as a direct  
24 mitogenic driver or 2) to phosphorylate ER leading to ligand-independent ER signalling  
25 (38,39). Although *CDK2* may be a contributing factor for AI resistance in primary ER+ BC, it  
26 is important to note that only minimal differences were observed at the transcriptional level

1 between groups based on Ki67r. Whilst CDK2 is an obvious therapeutic target no specific  
2 inhibitors have thus far been developed for clinical use.

3 Similarly, the growth factor receptor *FGFR4* showed higher expression in pre-NAI  
4 tumours with high Ki67r in our cohort. *FGFR4* can stimulate the proliferation of BC cells via  
5 an ER-independent mechanism (40,41). Furthermore, increased expression of *FGFR4* has  
6 previously been associated with poor response to tamoxifen (42,43). *FGFR4* is a possible  
7 targetable alteration (DGIdb: <http://www.dgidb.org/>) and *FGFR4* inhibitors (FGF401, H3B-  
8 6527 and BLU554) have been tested in phase I and phase II trials targeting other cancer  
9 types, such as in the trials NCT02508467, NCT02834780 and NCT02325739.

10 Tumours with high Ki67r are a very heterogenous group in our study; however, our  
11 findings show that tumours with acquired resistance exhibit smaller changes in gene  
12 expression compared to sensitive tumours and that these tumour therefore more closely  
13 resemble their diagnostic samples, an observation in keeping with the study from Selli et al.  
14 (44). Taken together, this supports the notion that the pre-surgical exposure of ER+ tumours  
15 to AI markedly enhances the ability to reveal their dependence on classical ER signalling  
16 and therefore identify mechanisms of resistance.

17 It is important to underscore that four cases with recurrences were observed in the  
18 branch C of our hierarchical cluster analysis in which tumours with the greatest inhibition of  
19 proliferation and oestrogen signalling were grouped. We and others previously reported that,  
20 while patients whose tumours were rated as more highly oestrogen responsive at diagnosis  
21 had a lower risk of recurrence up to 5 years, their risk was greater with further follow-up after  
22 such treatment discontinuation (40,41). This is consistent with such patients only showing  
23 lower recurrence rates when the disease is controlled by endocrine therapy.

24 While our study had biological strength in tumours phenotypic characterisation, some  
25 limitations should be noted. Firstly, only about half of the patients had a follow-up of more  
26 than five years impairing our ability to directly link phenotypic/genotypic alterations with risk  
27 of recurrence. Historically, NAI treatment has been selected for postmenopausal woman with

1 large ER+ tumours or for those who may be too frail to undergo surgery. This patient  
2 population is often older, with limited long-term follow-up (12). Secondly, although we have a  
3 representative cohort of ER+BC treated with NAI, the largest to date with extended NAI  
4 (4,16), subgroup analysis was restricted due to lack of statistical power. Nonetheless, a  
5 significant strength of the study was our access to both pre- and post-NAI samples, which  
6 enabled us to conduct comparative gene expression profiling and mutation analysis to define  
7 the acquisition of *ESR1* mutations.

8 In summary, overall most tumours showed little evidence for the emergence of  
9 resistant disease after NAI therapy, highlighted mainly by the continued reduced expression  
10 of proliferation genes/proteins and several genes involved in E-response. Two main groups  
11 of tumours showing possible resistance to long-term NAI therapy were observed: 1) tumours  
12 with *ESR1* mutations that were enriched with longer exposure to AI and 2) *ESR1*<sup>Wt</sup> tumours  
13 with relatively low *ESR1* expression at diagnosis and high Ki67r. In both groups ligand-  
14 independent ER signalling was detected and it can be used to inform on subsequent  
15 adjuvant treatment in early ER+ BC.

16

## 17 **Acknowledgements**

18 The authors are thankful for Ricardo Ribas critical reading.

19

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17

## 1 **FIGURE LEGENDS**

2

3 **Figure 1. Neoadjuvant E-deprivation therapy. A)** Pre- and post-NAI samples were  
4 obtained from the same patients for IHC and molecular analysis. \*For *ESR1* mutation  
5 analysis, firstly the presence of the mutation was investigated in all post-NAI specimens and,  
6 once detected in a patient, it was also evaluated in pre-NAI samples. IHC:  
7 immunohistochemistry; ddPCR: digital droplet PCR. **B)** Individual patient response to NAI-  
8 therapy. Each bar represents a patient and the length of the bar shows duration of therapy.  
9 The colour of the bar shows clinical response based on ultrasound; triangles mark the timing  
10 to progression determined as a 20% increase of the tumour volume in relation to the  
11 previous ultrasound. Tumours with *ESR1* mutation are marked with \*, \* or #. Waterfall plot is  
12 shown together with clinicopathological parameters, ER, PgR and Ki67 immunostaining and  
13 PAM50 intrinsic subtypes. CR: complete response to therapy (green); PR: partial response  
14 (blue); SD: Stable disease (yellow); PD: progressive disease (red). NA: no data available  
15 (gray). NET: neoadjuvant endocrine therapy. RMH: Royal Marsden Hospital.

16

17 **Figure 2. Overall gene expression changes. A)** Changes in proliferation (Ki67 and  
18 proliferation metagene), ER/*ESR1* and *ERGs* between pre-AI and post-AI paired tumours.  
19 *PAGs*: mean of 11 proliferation genes in the PAM50 gene set (analysis performed in 84  
20 paired tumours); *ERGs*: mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*. Arrow graphs represent  
21 the individual expression (left) and the mean expression with the 95% confidence interval of  
22 the mean difference (right) in pre- and post-NAI samples. Individual blue arrows mark *ESR1*  
23 wild-type HER2- tumours, yellow arrows *ESR1* wild-type HER2+ tumours and red arrow  
24 *ESR1* mutant HER2- tumours. P-values based on paired T-test are shown. **B)** Hierarchical  
25 clustering of gene expression difference between of pre- and post-NAI tumours in 84 sample  
26 pairs (samples with all genes evaluated). Only genes showing more than 25% change are  
27 shown (n=410). Gene (row) clusters are annotated by most significant terms generated from

1 compute overlaps analysis in Broad Institute GSEA website  
2 (<http://software.broadinstitute.org/gsea/msigdb/annotate.jsp>). Hierarchical cluster is showed  
3 together with the mean difference (log2) of branches A-D and with intra-patient correlation  
4 calculated by Pearson correlation test (all genes analysed). CR: complete response to  
5 therapy (green); PR: partial response (blue); SD: Stable disease (yellow); PD: progressive  
6 disease (red). NA: not available (gray); NET: neoadjuvant endocrine therapy. **C)** Pathway  
7 analysis using GSEA. Data were derived from the mean difference Post-NAI – Pre-NAI in  
8 each presented group.

9

10 **Figure 3. *ESR1* mutation in NAI-treated primary ER+BC. A)** Difference between post-AI  
11 and pre-AI tumours based on mean expression of *ERGs*. Individual values are shown for  
12 *ESR1* wild-type HER2- tumours (blue bars), *ESR1* wild-type HER2+ tumours (yellow bars)  
13 and *ESR1* mutant HER2- tumours (red bars). **B)** Representative image of *ESR1* mutation  
14 validation in tumours with variant allele frequency (VAF) <1% by digital droplet PCR followed  
15 by fluorescence activated cell sorting (FACS). Images of digital droplet PCR using DNA  
16 extracted after microdissection of invasive tumours cells (top) and after FACS by vimentin  
17 (middle; stromal cells) and cytokeratin-positive cells (bottom; cancer cells) are shown  
18 together with type of mutation and VAF. Blue dots: *ESR1* mutant alleles; Green dots: *ESR1*  
19 wild-type alleles. **C)** *ERGs*, *ESR1* and *PAGs* expression in *ESR1* wild-type (blue dots and  
20 arrows) and mutant tumours (red dots and arrows). A significant reduction of these  
21 biomarkers was only detected in *ESR1* wild-type tumours. Box plot graphs represent the  
22 expression difference (Post-NAI – Pre-NAI) with individual values also shown. Arrow graphs  
23 (right) represent the mean expression of each group in pre- and post-NAI samples. **D)**  
24 Representative images of dual probe *ESR1* (green) /*CEP6* (red) Fluorescence in vitro  
25 Hybridization (FISH) in tumours harbouring *ESR1* mutation. **E)** Pathway analysis using  
26 GSEA. Data were derived from the mean difference Post-NAI – Pre-NAI in each presented  
27 group. **F)** *ESR1* mutant tumours showed less inhibition of *E2F* activation metagene. **G)**

1 Higher frequency of *ESR1* mutation (red dots) in patients treated for longer period of NAI. P-  
2 values based on Mann-Whitney test (box plots) or Wilcoxon (arrow plots) are shown. *ERGs*:  
3 oestrogen-regulated genes – mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*. *PAGs*: proliferation  
4 associated genes – mean of 11 proliferation genes in the PAM50 gene set (analysis  
5 performed in 84 paired tumours). Wt: *ESR1* wild-type tumours; Mut: tumours harbouring  
6 *ESR1* mutation. *ESR1* mutation type are highlighted. #Two residual tumours with *ESR1*  
7 mutation in less than 1% of cells (Case #2 and Case #6). \*Patient with *ESR1* mutation  
8 detected in both pre-NAI and post-NAI samples.

9

10 **Figure 4. Gene expression in *ESR1*<sup>Wt</sup> tumours based on residual Ki67. A)** Intra-patient  
11 correlation (comparison of pre- and post-NAI samples from the same patient); p-value based  
12 on Spearman correlation test. **B)** Less inhibition of classical *ERGs* and PgR protein  
13 abundance in tumours with High-Ki67r. **C)** Less effect of NAI in *CCND1* and *RET* expression  
14 in tumours with High-Ki67r. **D)** *E2F* activation metagene is less inhibited with NAI in tumours  
15 with High-Ki67r. **E)** Pathway analysis using GSEA. Data were derived from the mean  
16 difference Post-NAI – Pre-NAI in each presented group. **F)** *ESR1/ER* expression in pre-NAI,  
17 post-NAI and the mean change in tumours classified by Ki67r. High-Ki67r tumours had a  
18 relatively lower pre-NAI *ESR1/ER* expression and lower ER expression post-NAI. **(B-D,F)**  
19 Box plots represent on-treatment change (left), pre-NAI or post-NAI expression, as indicated.  
20 Arrow graphs (right) represent the mean expression of each group in pre-NAI and post-NAI  
21 samples. P-values based on T-test (box plots) or paired T-test (arrow plots) are shown. Light  
22 blue: low residual Ki67 (% of +ve cells  $\leq 2.7\%$ , n=53). Bright blue: medium level of residual  
23 Ki67 ( $>2.7\%$  &  $\leq 10\%$ , n=15). Dark blue: high residual Ki67 ( $\geq 10\%$ , n=13). *ERGs*: oestrogen-  
24 regulated genes – mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*. Ki67r: residual Ki67 (post-  
25 neoadjuvant AI therapy).

26

1 **Figure 5. *CDK2* and *FGFR4* expression in *ESR1*<sup>Wt</sup> tumours of NAI-treated patients. A)**  
2 *CDK2* and *FGFR4* expression in pre- and post-NAI together with the mean change in  
3 tumours classified by Ki67r. High-Ki67r tumours had a relatively higher pre-NAI *CDK2* and  
4 *FGFR4* expression before and after NAI therapy. Box plots represent on-treatment change,  
5 pre-NAI or post-NAI expression as indicated. Arrow graphs (right) represent the mean  
6 expression of each group in pre-NAI and post-NAI samples. Light blue: low residual Ki67 (%  
7 of +ve cells  $\leq 2.7\%$ , n=53). Bright blue: medium level of residual Ki67 ( $>2.7\%$  &  $\leq 10\%$ , n=15).  
8 Dark blue: high residual Ki67 ( $\geq 10\%$ , n=13). **B)** *CDK2* and *FGFR4* showed higher  
9 expression in tumours of patients with SD/PD in comparison with CR/PR in both pre-NAI and  
10 post-NAI samples. CR: complete response to therapy (green); PR: partial response (blue);  
11 SD: Stable disease (yellow); PD: progressive disease (red). Light blue dots mark cases with  
12 PR that showed clinical signs of progression disease ( $>20\%$  increase of the tumour volume  
13 in relation to the previous ultrasound). P-values based on T-test (box plots) or paired T-test  
14 (arrow plots) are shown. Ki67r: residual Ki67 (post-neoadjuvant AI therapy).

15

## 1 SUPPLEMENTARY FIGURE LEGENDS

2 **Supplementary Fig. S1. Consort diagram.** <sup>a</sup>Multifocal disease confirmed in histopathology  
3 analysis. <sup>b</sup>Concomitant anticancer treatments included chemotherapy, biologic response  
4 modifiers, endocrine therapy (including steroids) and radiotherapy.

5

6 **Supplementary Fig. S2. Pre- and post-NAI expression of proliferation markers (Ki67**  
7 **and proliferation metagene), *ESR1*/ER and *ERGs* based on clinical response**  
8 **stratification.** *PAGs*: mean of 11 proliferation genes in the PAM50 gene set; *ERGs*:  
9 oestrogen-regulated genes – mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*. CR: complete  
10 response to therapy (green); PR: partial response (blue); SD: stable disease (yellow); PD:  
11 progressive disease (red). Light blue dots mark cases with PR that showed clinical signs of  
12 progression disease (>20% increase of the tumour volume in relation to the previous  
13 ultrasound). P-values based on T-test are shown.

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15 **Supplementary Fig. S3. Correlation between protein and gene expression. A)** Ki67,  
16 PgR and ER expression measured by NanoString™ technology and IHC. **B)** Correlation  
17 between Ki67 protein expression and *PAGs*. **C)** Correlation between PgR protein and *ERGs*.  
18 Individual blue dots mark *ESR1* wild-type HER2- tumours, yellow dot *ESR1* wild-type HER2+  
19 tumours and red dots *ESR1* mutant HER2- tumours. Light colours: pre-NAI values; Dark  
20 colours: post-NAI values. P-values and coefficient of correlation (r) based on Pearson  
21 correlation test are shown. *PAGs*: mean of 11 proliferation genes in the PAM50 gene set;  
22 *ERGs*: oestrogen-regulated genes – mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*.

23

24 **Supplementary Fig. S4. E2F activation metagene in NAI-therapy.** Overall inhibition of  
25 *E2F* activation metagene with NAI treatment and higher post-NAI expression of this  
26 signature in patients with stable disease / progressive disease (SD/PD) in comparison with

1 complete or partial response (CR/PR) in both pre- and post-NAI samples based on clinical  
2 response stratification. Arrow graphs represent the individual expression (left) and the mean  
3 expression with the 95% confidence interval of the mean difference (right) in pre-NAI and  
4 post-NAI samples. P-values based on T-test (box plots) or paired T-test (arrow plots) are  
5 shown.

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7 **Supplementary Fig. S5. Gene expression based on *ESR1* mutational status. A)** Pre and  
8 post-NAI mean expression of oestrogen-regulated genes (*ERGs*). Individual values are  
9 shown for *ESR1* wild-type HER2- tumours (blue bars), *ESR1* wild-type HER2+ tumours  
10 (yellow bars) and *ESR1* mutant HER2- tumours (red bars). Light colours: pre-NAI values;  
11 Dark colours: post-NAI values. **B)** *CCND1*, *RET* and *FOXM1* expression in *ESR1* wild-type  
12 (blue dots and arrows) and mutant tumours (red dots and arrows). Less inhibition of these  
13 biomarkers was detected in *ESR1* mutant tumours. Box plot graphs represent the  
14 expression difference (Post-NAI – Pre-NAI) with individual values also shown. Arrow graphs  
15 (right) represent the mean expression of each group in pre-NAI and post-NAI samples. P-  
16 values based on Mann-Whitney test (box plots) or Wilcoxon (arrow plots) are shown. *ERGs*:  
17 oestrogen-regulated genes – mean of *TFF1*, *GREB1*, *PDZK1* and *PGR*. Wt: *ESR1* wild-type  
18 tumours; Mut: tumours harbouring *ESR1* mutation. *ESR1* mutation type are highlighted.

19

20 **Supplementary Fig. S6. Correlation between *ERGs* and Ki67 expression in *ESR1*<sup>Wt</sup>**  
21 **tumours.** Light blue: low residual Ki67 (% of +ve cells  $\leq 2.7\%$ , n=53). Bright blue: medium  
22 level of residual Ki67 ( $>2.7\%$  &  $\leq 10\%$ , n=15). Dark blue: high residual Ki67 ( $\geq 10\%$ , n=13). P-  
23 values and coefficient of correlation (r) based on Pearson correlation test are shown.

24

25 **Supplementary Fig. S7. Change in cyclins expression in *ESR1*<sup>Wt</sup> tumours classified**  
26 **based on Ki67r.** Box plots represent on-treatment change. Arrow graphs (right) represent



1 the mean expression of each group in pre- and post-NAI samples. Light blue: low residual  
2 Ki67 (% of +ve cells  $\leq 2.7\%$ , n=53). Bright blue: medium level of residual Ki67 ( $>2.7\%$  &  
3  $\leq 10\%$ , n=15). Dark blue: high residual Ki67 ( $\geq 10\%$ , n=13). P-values and coefficient of  
4 correlation (r) based on Pearson correlation test are shown. P-values based on T-test (box  
5 plots) or paired T-test (arrow plots) are shown. Ki67r: residual Ki67 (post-neoadjuvant AI  
6 therapy).

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1 **SUPPLEMENTARY TABLE LEGENDS**

2 **Supplementary Table S1. Clinical and pathological profile in the studied population.**

3 <sup>a</sup>Volume measured by ultrasound =  $(a \times b \times c \times \pi)/6$ . <sup>b</sup>Previous breast cancer at least 10  
4 years a part; Patient under any cancer treatment in the breast cancer diagnosis were  
5 excluded; <sup>c</sup>HER2 status by IHC and/or FISH. NA not available; CR: complete response –  
6 disappearance of all target lesions; PR: partial clinical response – regression of at least 30%  
7 of tumour volume but without complete response; SD: stable disease – neither sufficient  
8 shrinkage to qualify for regression nor sufficient increase to qualify for progression; PD:  
9 progressive disease – increase of at least 20% of tumour volume.

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11 **Supplementary Table S2. Studied genes.** Genes were selected based on their key role in  
12 breast cancer development or with evidence of an association with aromatase inhibitor  
13 resistance, including oestrogen-regulated genes, proliferation, invasion, growth factor  
14 receptors, PI3K-AKT-mTOR pathway, MAPK signalling, cholesterol metabolism,  
15 inflammation and epithelial mesenchymal transition. \*Reference genes for gene expression  
16 analysis. Bold letters: Genes in common in both panels.

17

18 **Supplementary Table S3. Differentially expressed genes between pre- and post-NAI**  
19 **samples.** Red: Increased expression in Post-NAI samples in relation to matched Pre-NAI  
20 samples; Blue: Reduced expression in Post-NAI samples in relation to matched Pre-NAI  
21 samples. \*p-value by paired T-test. \*\*All genes had adjusted p-value < 0.05.

22

23 **Supplementary Table S4. Genes involved in immune response that are upregulation in**  
24 **branch C of hierarchical clustering analysis.** Genes are annotated by most significant  
25 terms generated from compute overlaps analysis in Broad Institute GSEA website  
26 (<http://software.broadinstitute.org/gsea/msigdb/annotate.jsp>).

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**Supplementary Table S5. *ESR1* mutation, copy number and clinical and pathological features.** <sup>a</sup>Presence and absence of *ESR1* mutation was also confirmed by ddPCR after fluorescence activated cell sorting (FACS) to enrich the number of cytokeratin-positive neoplastic cells evaluated; <sup>b</sup>Volume measured by ultrasound =  $(a \times b \times c \times \pi)/6$ ; <sup>c</sup>Previous breast cancer at least 10 years apart; Patient under any cancer treatment in the breast cancer diagnosis were excluded; <sup>d</sup>HER2 status by IHC and/or FISH. VAF: Variant allele frequency; NA: not available; PR: partial clinical response - regression of at least 30% of tumour volume but without complete response; SD: stable disease - neither sufficient shrinkage to qualify for regression nor sufficient increase to qualify for progression.

**Supplementary Table S6. Differentially expressed genes between *ESR1*<sup>Mut</sup> and *ESR1*<sup>Wt</sup> tumours pre-NAI therapy.** Red: Increased expression in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours; Blue: Reduced expression in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours. \*p-value by Mann-Whitney test.

**Supplementary Table S7. Differentially expressed genes between *ESR1*<sup>Mut</sup> and *ESR1*<sup>Wt</sup> tumours post-NAI therapy.** Red: Increased expression in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours; Blue: Reduced expression in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours. \*p-value by Mann-Whitney test.

**Supplementary Table S8. On-treatment change (post-NAI – pre-NAI) comparison between *ESR1*<sup>Mut</sup> and *ESR1*<sup>Wt</sup> tumours.** Red: Increased change in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours; Blue: Reduced change in *ESR1* mutant carriers in relation to *ESR1* wild-type tumours. \*p-value by Mann-Whitney test.

1 **Supplementary Table S9. Differentially expressed genes between tumours with Low-,**  
2 **Medium- and High-Ki67r pre-NAI.** Red: Increased expression in relation to the reference  
3 group (Low or Medium Ki67r); Blue: Reduced expression in relation to the reference group  
4 (Low or Medium Ki67r). Bold letters: p-value <0.05 or adjusted p-value < 0.1. Ki67r Low:  
5 ≤2.7% of positive invasive cells; Ki67r Medium: >2.7% & <10% of positive invasive cells;  
6 Ki67r High: ≥10% of positive invasive cells. \*p-value by T-test.

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8 **Supplementary Table S10. Differentially expressed genes between tumours with Low-,**  
9 **Medium- and High-Ki67r post-NAI.** Red: Increased expression in relation to the reference  
10 group (Low or Medium Ki67r); Blue: Reduced expression in relation to the reference group  
11 (Low or Medium Ki67r). Bold letters: p-value <0.05 or adjusted p-value < 0.1. Ki67r Low:  
12 ≤2.7% of positive invasive cells; Ki67r Medium: >2.7% & <10% of positive invasive cells;  
13 Ki67r High: ≥10% of positive invasive cells. \*p-value by T-test.

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15 **Supplementary Table S11. On-treatment change (post-NAI – pre-NAI) comparison**  
16 **based on residual Ki67.** Red: Increased change in relation to the reference group (Low or  
17 Medium Ki67r); Blue: Reduced change in relation to the reference group (Low or Medium  
18 Ki67r). Bold letters: p-value <0.05 or adjusted p-value < 0.1. Ki67r Low: ≤2.7% of positive  
19 invasive cells; Ki67r Medium: >2.7% & <10% of positive invasive cells; Ki67r High: ≥10% of  
20 positive invasive cells. \*p-value by T-test.

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22 **Supplementary Table S12. Gene set enrichment analysis based on genes showing**  
23 **higher expression in pre-NAI tumours with High-Ki67r in relation with Low-Ki67r.**

24 \*Annotated by most significant terms generated from compute overlaps analysis in Broad  
25 Institute GSEA website (<http://software.broadinstitute.org/gsea/msigdb/annotate.jsp>).